BEFORE THE GEORGIA PUBLIC SERVICE COMMISSION

Application of eNetworks Holdings, Inc. for Certificate of Authority to Provide Competitive Local Exchange Service in Georgia	)))	Docket No. _____

eNETWORKS HOLDINGS, INC. PETITION FOR CONFIDENTIAL TREATMENT OF TRADE SECRETS

eNetworks Holdings, Inc. ("eNetworks" or "Company"), pursuant to Rule 515-3-1-.11 of the Rules of the Georgia Public Service Commission ("Commission"), hereby files this petition ("Petition") requesting trade secret treatment for Confidential **Exhibit G** of eNetworks' Application for Certificate of Authority to Provide Competitive Local Exchange Service in Georgia ("Application"). In support of this Petition, eNetworks states as follows:

1. eNetworks asserts that the Application requires it to provide the Commission staff with information that is confidential, proprietary, and a trade secret as defined in O.C.G.A. Section 10-1-761(4). As noted in the Application, eNetworks is providing the financial information of its ultimate parent, Essentia Holdings, Inc., to support its Application.

2. The information for which confidential treatment is being requested reveals various trade secrets of eNetworks and its ultimate parent, Essentia Holdings, Inc. Evidence of eNetworks' financial backing provides information that is not publicly available or known. e Networks and its ultimate parent, Essentia Holdings, Inc., consider such information to be trade secrets and proprietary, confidential business information which, if disclosed, would be of benefit to competitors and cause harm to the Company and its customers. The confidentiality of such information provides eNetworks, and its ultimate parent, Essentia Holdings, Inc., an economic benefit that is not known to or readily ascertainable by other persons. Such information is economically valuable to eNetworks and its competitors.

eNetworks and its ultimate parent, Essentia Holdings, Inc., treat such information as confidential and utilize internal processes and procedures to maintain its secrecy.

3. Public disclosure of evidence of eNetworks' financial information, including its ultimate parent, Essentia Holdings, Inc., would be highly damaging to eNetworks' and Essentia Holdings, Inc.'s business. This information is valuable to eNetworks because it is used in formulating plans and strategies, and valuable to competitors because it provides them with better information as to the ability of eNetworks to compete in markets throughout Georgia. Although eNetworks' service offerings and products are public, the financial information for which confidential treatment is sought is not readily or easily ascertainable by other parties and not disclosed by eNetworks in a public manner.

4. Indeed, any disclosure of the subject eNetworks' trade secret information would be especially damaging since the information indicates eNetworks' financial status.

5. A trade secret is defined in the Georgia Trade Secrets Act of 1990, section 10-1-761(4), Georgia Code, to mean:

> information, without regard to form, including, but not limited to, technical or nontechnical data, a formula, a pattern, a compilation, a program, a device, a method, a technique, a drawing, a process, financial data, financial plans, product plans, or a list of actual or potential customers or suppliers which is not commonly known by or available to the public and which information:
>
> (A) Derives economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and
>
> (B) Is the subject of efforts that are reasonable under the circumstances to maintain its secrecy.

The specific information regarding evidence of eNetworks' financial information, including financial information of its ultimate parent, Essentia Holdings, Inc., a privately held corporation plainly meets the trade secret definition set forth above.

6. A public, redacted copy of **Exhibit G** is attached hereto as required by the Commission's rules. Also attached to this Petition is a copy of the trade secret information in a sealed envelope that is marked as trade secret information, confidential and exempt from public disclosure.

Respectfully submitted this 3rd day of October 2024.

Katherine K. Mudge

MUDGE LAW FIRM, PLLC
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Counsel to eNetworks Holdings, Inc.

AFFIDAVIT

STATE OF OHIO

COUNTY OF MEDINA

Kevin Brecht, Corporate Counsel, of eNetworks Holdings, Inc. ("eNetworks"), personally appeared before the undersigned Notary Public and stated under oath that he is authorized to execute this Affidavit on behalf of eNetworks, and the facts alleged in the foregoing Petition for Confidential Treatment of Trade Secrets are true and correct to the best of his knowledge, information and belief.

This the 1ST day of OCTOBER 2024.

Kevin Brecht
Corporate Counsel eNetwork
Holdings, Inc.

Subscribed and sworn before me
This 1ST day of OCTOBER 2024

NOTARY PUBLIC

JACK E HARLAN
Notary Public
State of Ohio
My Comm. Expires
April 11, 2027

My Commission Expires: 4/11/2027

Exhibit G
Confidential eNetworks Holdings Inc. Financial Support Trade Secret – Filed Under Seal

Exhibit G
(Redacted)

Essentia Inc.

Financial Statements

Year ended December 31, 2023

MDM

M David McKenzie, CPA, PLLC
Certified Public Accountant

P.O Box 1264
Mooresville, NC 28115
(704) 664-3624

INDEPENDENT AUDITOR'S REPORT

To the Shareholders
Mooresville, North Carolina

We have audited the accompanying financial statements of Essentia Inc. (a North Carolina corporation), which comprise the balance sheet as of December 31, 2023 and the related statement of income, changes in stockholder's equity, and cash flow for the year then ended, and the related notes to the financial statements.

Managements Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America. This includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness

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of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Essentia Inc. as of December 31, 2023 and the results of its operations and its cash flows for the year then end in accordance with accounting principles generally accepted in the United States of America.

M. David McKenzie, CPA, PLLC

M. David McKenzie, CPA, PLLC

Mooresville, North Carolina
April 5, 2024

Essentia, Inc.
Balance Sheet
As of December 31, 2023

	2023
Assets	
Current Assets	
Cash in Bank	[redacted]
Accounts Receivable	
Due From Affiliates	
Note Receivable	
Unbilled Revenue	
Security Deposits	
Prepaid Expenses	
Total Current Assets	
Property and Equipment	
Vehicles	[redacted]
Equpment	
Less: Accumulated Depreciation	
Net Property and Equipment	
Total Assets	
Liabilities and Stockholders' Equity	
Current Liabilities	
Accounts Payable	[redacted]
Unearned Revenue	
Line of Credit	
Due to Affiliates	
Accrued Liabilities	
Total Current Liabilities	
Total Liabilities	
Stockholders' Equity	
Capital Stock	[redacted]
Paid in Excess	
Distributions	
Retained Earnings	
Net Income	
Total Stockholders' Equity	
Total Liabilities and Stockholders' Equity	

The accompanying notes are an integral part of the financial statements.

Essentia Inc
Statement of Income
For the Year ended December 31, 2023

	2023
Sales (Net of Allowances)	[redacted]
Cost of Sales	
Gross Profit	
Operating Expenses	
Selling, General and Administrative	
Operating Profit	
Other Income and Expenses (Net)	
Net Income	
Stockholder's Equity - Beginning of Year	[redacted]
Stockholder Distributions	
Stockholders' Equity - End of Year	

The accompanying notes are an integral part of the financial statements.

Essentia, Inc.
Statement of Cash Flows
For the Year Ended December 31, 2023

Cash Flows From Operating Activity
- Net Income
- Adjustments to reconcile net income to net cash provided by operating activities:
  - Depreciation

  - (Increase) Decrease in Current Assets
    - Accounts Receivable
    - Unbilled Revenue
    - Security Deposits
    - Prepaid Expenses

  - Increase (Decrease) in Current Liabilities
    - Accounts Payable
    - Unearned Revenue
    - Accrued Liabilities

Net Cash Provided by Operating Activities

Cash Flows from Financing Activities
- Borrowings - Line of Credit
- Due From Affiliates
- Note Receivable

Net Cash Used by Financing Activities

Decrease in Cash

- Cash at Beginning of Year

Cash at End of Year

[redacted]

The accompanying notes are an integral component of the financial statements.

Essentia Inc.
Notes to the Financial Statements
December 31, 2023

Note 1 – Nature of Business

Essentia Inc. (the Company) is a North Carolina corporation that provides turnkey infrastructure services to a range of industries throughout the United States. The company offers a wide array of services including engineering, construction, infrastructure and other infrastructure related service.

Note 2 – Basis of Presentation and Summary of Significant Accounting Policies

Basis of Presentation

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America. The financial statements of the Company are prepared under the accrual method of accounting.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. At December 31, 2023, the Company had no such instruments. At December 31, 2023 the company had uninsured balances of [redacted].

Accounts Receivables, Net

The Company performs on-going credit evaluations of its customers and generally requires no collateral on accounts receivables. The Company's billings require payment within 90 days of the invoice. Customer account balances over 90 days may be considered delinquent, depending on circumstances. The carrying amount of accounts receivables is reduced by a valuation allowance that reflects management's best estimate of the amounts that will not be collected. Once an amount has been deemed uncollectible, it is written off against the allowance. At December 31, 2023, no allowance was considered necessary.

Note 2 - Summary of Significant Accounting Policies (continued)

Property and Equipment

Fixed assets are stated at cost. Depreciation for financial reporting purposes is computed using straight-line and accelerated methods over the estimated useful lives of the assets as follows:

Office Furniture & Fixtures
Equipment
Vehicles

[redacted]

Property and Equipment – Continued

Major additions and improvements are capitalized, while replacements, maintenance and repairs, which do not improve or extend the life of the respective assets, are expensed as incurred. Depreciation expense for 2023 was [redacted].

Advertising

The Company expenses advertising costs as incurred. For the year ended December 31, 2023 advertising expense was [redacted].

.

Revenue and Cost Recognition

The Company performs substantially all of its services under fixed and variable priced contracts as described below. The Company records all reimbursable out-of-pocket and pass-through expenses as revenue.

[redacted]

[redacted]

[redacted]

Note 2 - Summary of Significant Accounting Policies (continued)

The asset, costs and estimated earnings in excess of billings on uncompleted contracts, represents revenue recognized but not yet billed to customers on uncompleted contracts. The liability, Unbilled costs, represents costs recognized but not yet charged to customers on uncompleted contracts.

Essentia recognizes revenue over time as performance obligations are completed. Contracts require only assurance-type warranties, assuring that the services comply with agreed upon specifications and therefore revenue is not recognized separately for any warranties.

Contract receivables include revenue for performance milestones that have been completed and turned over to the customer. Unbilled revenue accounts for work that has been completed towards a performance milestone but has not yet been invoiced to the customer.

Contract liabilities include accounts payable for labor and materials that have been performed or received but the company has not yet received an invoice from the vendor. Unearned revenue accounts for pre-payments received from the customer for performance obligations that have not yet been met.

Variable Price Contracts

[redacted]

Total Revenue By Segment

Segment	Revenue
Telecommunications	[redacted]
Enterprise	
Other	
Cable MSO	
Total	[redacted]

Note 2 – Summary of Significant Accounting Policies (continued)

Contract costs for fixed and variable contracts include all direct material and labor costs and those indirect costs related to contract performance, such as indirect labor, supplies, tools, repairs and depreciation. Operating expenses are charged to expense as incurred.

Income Taxes

The Company, with the consent of its shareholders, has elected to be taxed as a Sub-Chapter S corporation for both federal and state income tax purposes. As such, the company is a pass-through entity for income tax purposes. Therefore, there are no provisions for income taxes have been made in these financial statements.

Note 3 – Concentrations

Financial and Credit Risk

Financial instruments which potentially subject the Company to significant concentrations of credit risk consist primarily of cash and accounts receivables.

The company maintains bank accounts which, at times may exceed federally insured limits of [redacted]. All of the Company's cash is held at large domestic national banking institutions. The Company has not experienced any losses on these accounts, and management believes the Company is not exposed to any significant risk.

Customer Concentration

The Company had two customers who accounted for approximately [redacted] of total sales and [redacted] of the accounts receivables balance as of December 31, 2023.

Note 4 – Contracts in Progress

Contracts in progress as of December 31, 2023 are summarized as follows:

	2023
Costs incurred on uncompleted contracts	[redacted]
Estimated profit to date	[redacted]
Billings on uncompleted contracts	[redacted]
Net	[redacted]

At December 31, 2023, the remaining revenue to be earned on signed contracts is as follows:

	2023
Total revenue to be earned on contracts in progress	[redacted]
Revenue earned on contracts in progress as of December 31	[redacted]
Future revenue to be earned on contracts in progress	[redacted]

At December 31, 2023 the Company had no unbilled costs. At December 31, 2023 the company had unearned revenue of [redacted]

Note 5 – Related Party Transactions

The Company has agreements with two related companies, which provide management services to the Company. These companies are owned by the shareholders of the Company. [redacted]

The Company provides administrative support and other services for separate companies owned by Essentia, Inc. shareholders. [redacted]

Note 6 – Commitments and Contingencies

Commitments

The Company leases facilities and storage yards. Lease expense for the year ended December 31, was $21,614. Office space is leased on an annual basis. At December 31, 2023 there were no other leases. Future minimum payments under the terms of the office lease is:

2024	[redacted]
2025	-
2026	-
2027	-
2028	-

Contingencies

The Company is not involved in any litigations or claims, except for those arising in the ordinary course of business with any ensuing financial obligations mitigated by the Company's insurance coverage.

Note 7 – Debt

On June 11, 2020 the company entered [redacted]

Note 8 – Equity

The company has 100,000 shares of no par common stock authorized. [redacted]

Note 9 – Employee Benefit Plans

401(k) Plan

The Company maintains a Section 401(k) retirement plan for its employees. [redacted]

Note 9 – Employee Benefit Plans (continued)

Bonus Plan

The Company maintains a bonus plan for certain personnel which provides awards subject to meeting discretionary criteria established by management.

Profit Sharing Plan

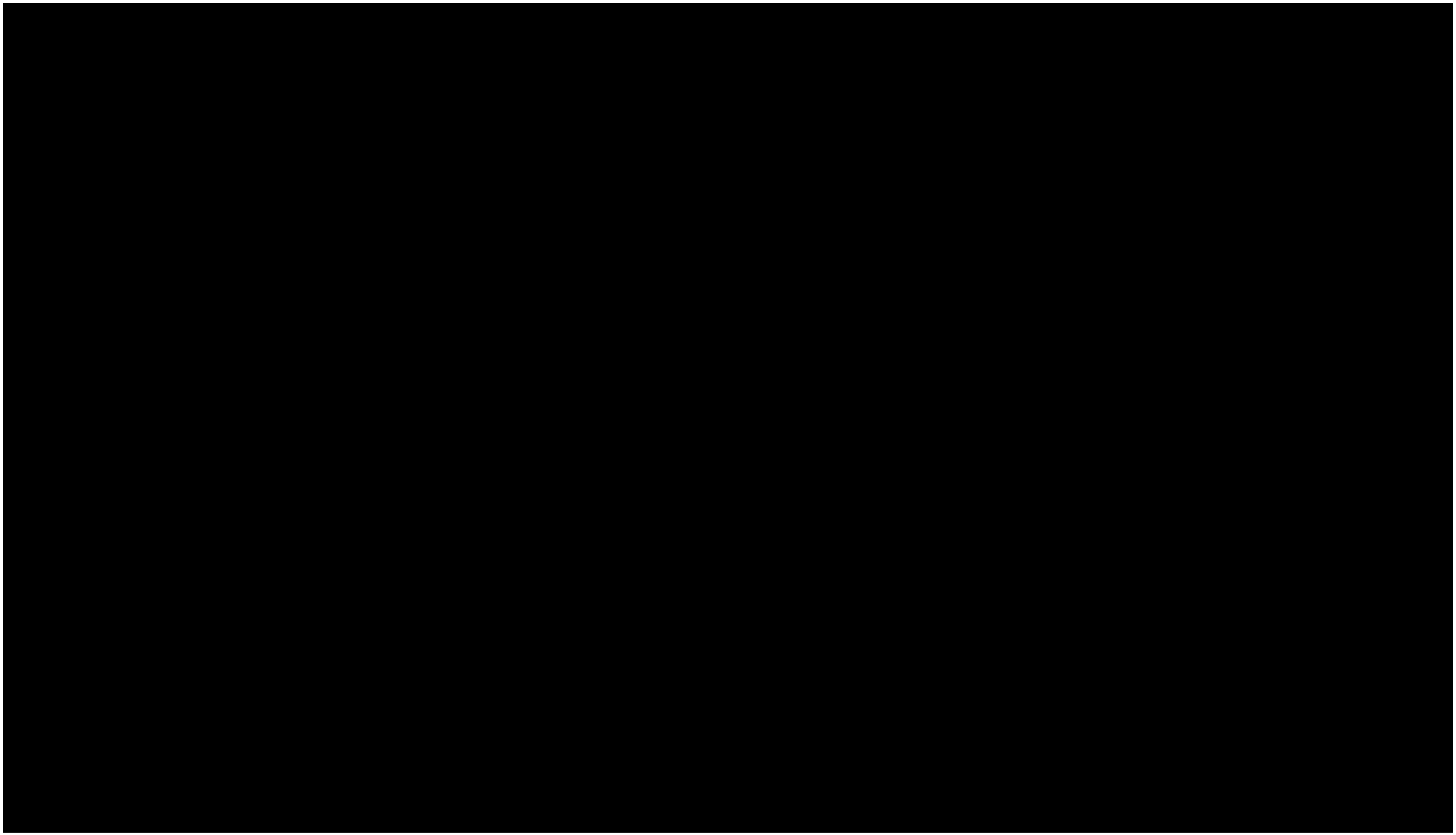
The Company offers a profit sharing plan (the Plan) to certain key personnel. [redacted]

Note 10 – Subsequent Events

The Company has evaluated events and transactions for potential recognition or disclosure through March 21, 2024, the date the financial statements were issued and determined that, except for the following items no such events occurred:

[redacted]

Essentia, Inc
Schedule of Contracts in Progress



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April 5, 2024

Shareholders
Essentia Inc.
10130 Mallard Creek Road
Suite 300
Charlotte, NC 28282

Dear Shareholders:

We have audited the financial statements of Essentia Inc.. for the year ended December 31, 2023 and we have issued our report thereon dated April 5, 2024. Professional standards require that we provide you with the following information related to our audit.

Our Responsibility Under U.S. Generally Accepted Auditing Standards

As stated in our engagement letter dated February 9, 2024, our responsibility, as described by professional standards, is to express an opinion about whether the financial statements prepared by management with your oversight are fairly presented, in all material respects, in conformity with U.S. generally accepted accounting principles. Our audit of the financial statements does not relieve you or management of your responsibilities.

Planned Scope and Timing of the Audit

We performed the audit according to the planned scope and timing previously communicated to you in our engagement later dated February 9, 2024.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Board are described in Note 1 of the financial statements. No new accounting policies were adopted, and the application of existing policies was not changed during the year ended December 31, 2023. We noted no transactions entered into by the Board during the year for which there is a lack of authoritative guidance or consensus. There are no significant transactions that have been recognized in the financial statements in a different period than when the transaction occurred.

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Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicated them to the appropriate level of management. There were no such misstatements identified during the audit.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated March 21, 2024.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization' financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

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Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year. However, these discussions occurred in the normal course of our professional relationship, and our responses were not a condition of our retention.

This information is intended solely for the use of the owners and management of Essentia Inc. and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

M. David McKenzie, CPA, PLLC

M. David McKenzie, CPA, PLLC

MDM

M David McKenzie, CPA, PLLC
Certified Public Accountant

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To: The Board of Directors
Essentia Inc.

From: M. David McKenzie, CPA, PLLC

In planning and performing our audit of the financial statements of Essentia Inc. as of and for the year ended December 31, 2023, in accordance with auditing standards generally accepted in the United States of America, we considered Essentia Inc.'s internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and, therefore, there can be no assurance that all such deficiencies have been identified. We did not identify and deficiencies in internal control that we consider to be material weaknesses.

This communication is intended solely for the information and use of the Board, and others within the organization, and is not intended to be and should not be used by anyone other than these specific parties.

M. David McKenzie, CPA, PLLC

Mooresville, North Carolina
April 5, 2024

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INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION

To the Shareholders
Charlotte, North Carolina

We have audited the financial statements of Essentia Inc. as of and for the year ended December 31, 2023, and our report thereon dated April 5, 2024, which expressed an unqualified opinion on those financial statements, appears on page 1. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Contracts in Progress is presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

M. David McKenzie, CPA, PLLC

Mooresville, North Carolina
April 5, 2024